

Start your journey today by registering for access to the OASC Tool and leverage the following services.

Key Services:

1. Customer Discovery

Work with Interdist Alliances to help identify customer challenges and develop bespoke solutions. Allow us to review your customer operating platforms to understand the services used and determine utilisation. Based on our analysis and results we can decide the service offerings required.

2. Hands-on demonstration

As a valued partner, take advantage of the live demonstrations on offer. Let Interdist Alliances showcase how the OASC works. Let us guide you and your customers through the various solutions and offerings we have available to help you easily see how investing in Oracle can overcome business challenges.

3. Proof of Concepts

Use the OASC to demonstrate the functional aspect of the solution showing how customers can leverage the solution to improve their business operations and processes.

4. Evaluating a solution

Plan solution days with Interdist Alliances targeted at key customers to show them specific Oracle solutions and how they can address their business needs. A great tool to assist with generating interest and leads.

5. Training

Interdist Alliances offer free regular workshops to help train your Sales teams on the latest Oracle solutions.

6. Benchmarking & Performance

Use the Oracle Engineered Systems platform to show and compare your customer's infrastructure. Allow them to see how their infrastructure performs against Oracle benchmarks.

7. ISV certification program

As an Independent Software Vendors, you can certify your solutions on Oracle platforms. This certification highlights that your software can run on any Oracle platform and all compatibility issues are properly documented.

As part of the services we offer, you will also have access to the following:

- Resources
- Servers
- Storage
- Engineered Systems
- Pre-Sales support
- Workshops
- Solutions Planning Day

[Click here to register for access to OASC today](#)

